COURSE - 201

FINANCIAL MANAGEMENT

1.	and carry a fixed rate of interest and are to be paid off irrespective of the firm's revenues.	5.	Which of the following sources of finance on which interest is paid is considered as tax deductible expense?
	[A] Debentures, Dividends		[A] Debt
	[B] Debentures, Bonds		[B] Preference shares
•	[C] Dividends, Bonds	1	[C] Equity shares[D] None of these
	[D] Dividends, Treasury notes		
2.	Fixed assets are usually financed with funds.	6.	When a firm needs short-term funds for a specific purpose, the bank loan will likely be a:
*	[A] Long-term		[A] Compensating balance arrangement
	[B] Short-term		[B] Revolving credit agreement
	[C] Permanent	2	[C] Transaction loan
	[D] None of the above		[D] Line of credit
3	. Which of the following generally carries the right to vote?	7.	The type of collateral generally used for a secured short-term loan are:
	[A] Preference Shareholders		[A] Inventory
	[B] Debenture Holders		[B] Bonds
	[C] Equity Shareholders	*	[C] Real estate
	[D] None of these		[D] Machinery
	1. The pre emptive right exists only with the	8.	The ability of a firm to convert an asset to cash is called
1. lk	[A] Preference Shareholders	4	[A] Liquidity
	[B] Debenture Holders	i.	[B] Solvency
	[C] Creditors	Ÿ	[C] Return
	[D] Equity Shareholders		[D] Marketability

- 9. The controller's responsibilities are primarily _____ in nature, while the treasurer's responsibilities are primarily related to _____
 - [A] operational; financial management
 - [B] financial management; accounting
 - [C] financial management; cost accounting
 - [D] financial management; operations
- the debt equity ratio is 2:1. The amount of long-term sources is Rs. 12 lakhs. What is the amount of tangible net worth of the firm?
 - [A] Rs. 12 lakhs
 - [B] Rs. 8 lakhs
 - [C] Rs. 4 lakhs
 - [D] Rs. 2 lakhs
- 11. An option holder has the:
 - [A] Right but not an obligation to exercise a contract
 - [B] Both the right and the obligation to exercise a contract
 - [C] Obligation to exercise a contract
 - [D] None of these

- is usually used to finance self-liquidating assets.
 - [A] Long-term financing
 - [B] Short-term financing
 - [C] Permanent financing
 - [D] None of the above
- 13. Put option means:
 - [A] It gives the buyer the right to buy a specific number of shares of a specific company from the option writer at a specific purchase price during a time period
 - [B] It gives the buyer to buy or sell for the sole purpose of making a profit by closing out their positions at a price that is better than the initial price
 - [C] It gives the buyer the right to sell a specific number of shares of a specific company to the option writer at a specific selling price during a time period
 - [D] None of these
- **14.** What advantage do over-the-counter derivatives have over exchange-traded derivatives?
 - [A] over-the-counter contracts are more flexible
 - [B] over-the-counter contracts are more readily tradable
 - [C] there is less risk of default on over-the-counter contracts
 - [D] over-the-counter contracts are always for longer periods

15.	or	individual selling a commodity financial instrument can	18.		ich of the following is not a notial derivative?
		luce risk by buying a		[A]	Futures
	opt	tion.		[B]	Options
	[A]	Call			Forwards Stock
	[B]	Put	19.	Wh	ich one of the following is
	[C]	Swap		truc	A non committed line of credit
	[D]	KVC			is a formal lending agreement between a borrower and a lender
16.	of t	increase in the market price the underlying asset will cause price of a call option to:		[B]	As a business owner and regular short-term borrower, it would generally be less comforting to have a
	[A]	Rise			committed line of credit than an uncommitted one.
	[B]	Fall		[C]	A revolving credit arrangement is evaluated on an annual basis.
	[C]	Remain unchanged		[D]	A line of credit is an
	[D]	Change in an unpredictable manner			agreement which authorizes a firm a borrow up to a specified amount and which frequently requires a cleanup
17.	Ass	ets minus liabilities equal to			period.
	[A]	Goodwill	20.		payoffs of financial derivate linked to:
	[B]	Working capital		[A]	Securities that will be issued in future
	[C]	Net income		[B]	The volatility of interests rates
	[~]	not mount.		[0]	Description ingred goografities

[D] Capital

[C] Previously issued securities

[D] None of these

MARKETING MANAGEMENT

- 1. The concept of product life cycle is a warning to:
 - [A] Consumers
 - [B] Producers
 - [C] Government
 - [D] Middleman
- 2. Which is the next immediate step after evaluation of alternatives that a consumer takes in his buying decision process?
 - [A] Need Recognition
 - [B] Information Search
 - [C] Selection of Alternatives
 - [D] Post Purchase Decision
- **3.** The method used for setting price is:
 - [A] Cost based
 - [B] Demand based
 - [C] Competition based
 - [D] All of these
- **4.** The product mix of a company has three main characteristics, which is:
 - [A] Width
 - [B] Depth
 - [C] Consistency
 - [D] All of these
- 5. Market Testing is the ____ step in the new product development process.
 - [A] Fifth
 - [B] First
 - [C] Third
 - [D] Last

- 6. Which is the associate feature of a product?—
 - [A] Colour
 - [B] Shape
 - [C] Design
 - [D] All of these
- 7. Product concept is related to:
 - [A] High volume of profit
 - [B] Loss
 - [C] Satisfaction
 - [D] Service
- 8. Exclusive distribution means:
 - [A] Use of many outlets by a producer
 - [B] Severely limiting the number of intermediaries
 - [C] Controller
 - [D] None of these
- 9. Which is a corporate brand?—
 - [A] Car
 - [B] Soap
 - [C] Godrej
 - [D] Truck
- 10. Service marketing is same as:
 - [A] Internet marketing
 - [B] Tele marketing
 - [C] Relationship marketing
 - [D] All of these

11.		best promotional tool in any	16.	Cha	nnel of distribution includes:
		keting is:		[A]	Producer
		E-promotion	S KI	[B]	Retailer
		Public relation		[C]	Consumer
	[C]	Advertisements		[D]	All of these
		Word of mouth publicity	17.		lip Kotler proposed a new
12.		key to competitive advantage differentiation :		mod	cept which differs from the lern concept by adding the sideration "long run consumer
	•	Position Product	•	and	public welfare". This new cept is known as:
	-	Conformance	16		Production Concept
	[D]	Customer cousulting		[B]	Marketing Concept
12	Whi	ch of the following statements		[C]	Selling Concept
10.		ot true?		[D]	Societal Marketing Concept
	[A]	Shopping goods are consumer durable items	18.	-	product should be considered bundle of utilities consisting
	[B]	Elimination of unprofitable products is covered by product planning	2	acco	various product features and ompanying services" — this is definition given by
	[C]	Consumers may evaluate		[A]	W. Anderson
		identical products differently		[B]	Philip Kotler
		depending on how they are branded		[C]	W. J. Stanton
	[D]	A registered brand name or		[D]	Prof. H. L. Hasen
1		mark becomes a trademark	19.	Pub	lic distribution system relates
14.		ivery channels mean:		[A]	Marketing system
š		Sales outlet			Retailing system
		Purchased goods	* *	[C]	Industrial system
		Product shelf life		[D]	Selling system
	[D]	Courier person	20	The	stages of product life cycle
15	. Pac	kaging is related to:	40.	are	
	[A]	Product security		[A]	5
		Value	_ *	[B]	3
		Size	5	[C]	6
	[D]	Cost		[D]	7

COURSE - 203

RESEARCH METHODOLOGY AND STATISTICAL ANALYSIS

[D] None of the above
2. A sample constant representing a parameter is known as
[A] Estimator
[B] Estimate
[C] Sampling
[D] None of the above
3. The hypothesis under test is:
[A] Simple hypothesis
[B] Alternative hypothesis
[C] Null hypothesis
[D] None of the above
4. Power of a test is related to:
[A] Type I error
[B] Type II error
[C] Type I and II errors both
[D] None of the above
5. Whether a test is one-sided or two-sided depends on:
[A] Alternative hypothesis
[B] Composite hypothesis

[C] Null hypothesis

[D] Simple hypothesis

1. Estimate and estimator are:

[C] Related to population

[A] Synonyms

|B| Different

- 6. The degrees of freedom for statistic-t for paired t-test based on 12 pairs of observations is
 - [A] 9
 - [B] 10
 - [C] 11
 - [D] 12
- 7. Paired t-test is applicable when the observations in the two samples are:
 - [A] Paired
 - [B] Correlated
 - [C] Equal in number
 - [D] All the above
- **8.** Analysis of variance utilises:
 - [A] F-test
 - [B] Chi-square test
 - [C] Z-test
 - [D] t-test
- 9. Most of the non-parametric methods utilize measurements on
 - [A] Interval scale
 - [B] Ratio scale
 - [C] Ordinal scale
 - [D] Nominal scale
- Non-parametric test is also known as
 - [A] Ranking test
 - [B] Ordinary test
 - [C] Distribution free test
 - [D] Randomization test

11.	The sign test is used in place of [A] F-test	16.	Which of the following not an essential component for a research article?
	[B] Z-test		[A] Key words
*	[C] One sample t-test		[B] Results
	[D] Chi-square test		[C] Copyright form
			[D] Method
12.	Mean is a measure of	17	The terms prosperity, recession,
	[A] location	_,,	depression and recovery in particular attached to
	[B] dispersion		
	[C] correlation		[A] secular trend
	[D] none of the above		[B] seasonal fluctuations
			[C] cyclic movements
13.	Which one of the given measures of dispersion is considered best?		[D] irregular variations
	[A] range	18.	Keywords are placed in which position of the research article:
	[B] mean deviation		[A] Above the abstract
	[C] standard deviation	2	[B] End of the research article
	[D] coefficient of variation		[C] Below the abstract
		*	[D] None of the above
14.	All values in a sample are same. Then their standard deviation is	19.	A list of contents of the dissertation is known as
	[A] zero		[A] Bibliography
	[B] one		[B] Appendix
	[C] not calculable		[C] Index
	[D] any value either positive or		[D] Acknowledgement
	negative	20.	If there are 20 symbols of two
15.	Chi-square test is used		types, equal in number, the
	[A] to test independent of	к.	maximum possible number of runs is
	attributes		[A] 10
	[B] to test the goodness-of-fit		[B] 15
	[C] for both [A] and [B]	xi	[C] 20
	[D] For neither [A] nor [B]		[D] None of the above
		-	

SPECIALIZATION PAPERS (GROUP-A: HUMAN RESOURCE MANAGEMENT)

COURSE - 204[A]

HUMAN RESOURCE MANAGEMENT

1.	Result Oriented Appraisal is also known as:	5.	Under the ERG theory, what are the three groups of core needs?
ź.,	[A] MBO	1	[A] Existence, Relation and Growth
r	[B] MBE		[B] Experience, Relatedness and Growth
	[C] MBA		[C] Existence, Relatedness and Growth
	[D] BARS	· .	[D] Experience, Relativity and Growth
2.	Grapevine is a type of communication	6.	Hawthorne Experiment findings led to
	[A] Silent		[A] Behavioural Approach
	[B] Written		[B] Systems Approach
	[C] Formal		[C] Human Relations Approach
	[D] Informal		[D] Scientific Management Approach
3.	. Which type of control method is	7.	The purpose of job evaluation is
	also known as post-action control?	•	[A] Fixation of Responsibility
4	[A] Present oriented control	it.	[B] Promotion
			[C] Wage Determination
15.	[B] Past oriented control		[D] Transfer to a better job
,	[C] Future oriented control[D] None of the above	8.	Arrange the four stages of statistical investigation in the right order:
	1. The word 'Communication' has		(i) Interpretation of data
	been derived from the Latin Word		(ii) Collection of data
		•	(iii) Analysis of data
	[A] Communion		(iv) Presentation of data
	[B] Communis		[A] (i), (ii), (iv), (iii)
	[C] Community		[B] (ii), (iii), (iv), (i)
	[D] Communo		[C] (ii), (iii), (i), (iv)

[D] (ii), (iv), (iii), (i)

[D] Commune

9.	Who developed the Job Descriptive Scale?	12
u e	[A] Smith, Kendall and Hulin	
	[B] Smith, George and Mason	
	[C] Kendall, Kane and George	
	[D] Mason, Kane and Hulin	
10.	. Which is the correct sequence in the control process? —	1
	(i) Measuring results	,
,	(ii) Comparing actual results against standard	
	(iii) Establishing standards	
	(iv) Taking corrective action	1
	[A] (iii), (i), (ii), (iv)	(a
	[B] (iii), (ii), (i), (iv)	T
	[C] (i), (ii), (iii), (iv)	(b T
	[D] (i), (iii), (ii), (iv)	(c
	11. Which of the following is not a function normally performed by the HR department?	(c
	[A] Training and development	
	[B] Pay and Reward	1
	[C] Employee relation	
	[D] Accounting	

12.	Which allowance is also described as the 'Cost of Living' Allowance?
	[A] Bonus
	[B] Fringe Benefit
	[C] Fair Wage
	[D] Dearness Allowance
13.	Which of these is not an

element of promotional policy? [A] Promotion Policy Statement [B] Transfer Policy [C] Trace Transfer Routers [D] Communication of Policy 4. Match the following: Need Hierarchy Herzberg (i) heory) Theory X and Alderfer (ii) heory Y c) Two Factor Theory (iii) Maslow

d) ERG Theory McGregor (iv) (b) (d) (a) , (c) (iii) (iv) (i) (ii) [A] (iv) (iii) [B] (ii) .(i) (ii) [C] (iii) (iv) (i) (iv) (ii) [D] (iii) (i)

15. According to research, which selection method is perceived to be the fairest by most applicants?	assess contribution of all human resources working at each level of the organisation during specific
[A] Written ability tests	period of time.
[B] Interviews	[A] Productivity Appraisal
[C] CVs	[B] Performance Appraisal
[D] References	[C] Productivity Evaluation
	[D] Contribution Assessment
16. Which of the following is not a	
recruitment process?	19. Who is the person responsible for
recrument process	establishing an equitable wage
[A] Performance appraisal	and salary structure in an
[N] Tellormatice approxim	organisation?
[B] Ability test	[A] Finance Manager
[C] Interview	[B] Human Resource Manager
[D] Psychometric tests	[C] Production Manager
17. Which of the following is a	[D] Marketing Manager
downward channel of communication?	20. Which of the following is a
Communication	technique of Personnel Research?
[A] Annual reports	refsonnel Research?
	[A] Simplification
[B] Suggestion box	[B] Saturation
[C] Open door policy	[C] Solution
[D] Exit interviews	[D] Simulation

COURSE - 205[A]

INDUSTRIAL RELATIONS

- The Industrial Employment Standing Order Act was passed in—
 - [A] 1847
 - [B] 1946
 - [C] 1947
 - [D] 1956
- 2. Which company pioneered the concept of Workers' Participation in Management in India?
 - [A] Wipro
 - [B] Infosys
 - [C] TCS
 - [D] TISCO
- 3. ILC stands for
 - [A] Indian Labour Council
 - [B] International Labour Council
 - [C] Indian Labour Conference
 - [D] None of the above.
- - [A] Tribunal
 - [B] National Tribunal
 - [C] Labour Court
 - [D] Arbitral Tribunal
 - 5. When was the Factories Act passed in India?
 - [A] 1947
 - [B] 1948
 - [C] 1950
 - [D] 1956

- **6.** Trade Unions have the problems of—
 - [A] Small Size of unions
 - [B] Financial weakness
 - [C] Leadership issue
 - [D] All the above.
- 7. The Workers Education Scheme was launched in 1958 by the—
 - [A] Ministry of Labour and Employment
 - [B] Central Board of Workers

 Education
 - [C] Central Trade Unions
 - [D] Indian Institution of Workers Education
- 8. A person appointed as Presiding Officer of a Labour Court should have been a District Judge or Additional District Judge for a period of not less than:
 - [A] 2 years
 - [B] 3 years
 - [C] 5 years
 - [D] 7 years
- **9.** When was the Indian Arbitration and Conciliation Act passed?
 - [A] 1890
 - [B] 1896
 - [C] 1966
 - [D] 1996
- 10. Where is the system of 'Ringi' followed?
 - [A] India
 - [B] USA
 - [C] Japan
 - [D] Germany

- 11. The Relations between industry and society can be termed as
 - |A| Labour Relations
 - [B] Employer-employee relations
 - [C] Group relations
 - [D] Public relations
- 12. The initiative of announcing 'Code of Discipline' on which the voluntary machinery for settlement of industrial disputes is based' was taken by—
 - [A] Monmohan Singh
 - [B] G. L. Nanda
 - [C] P. V. Narasimha Rao
 - [D] P. Chidambaram
- 13. When was the Industrial Disputes Act passed in India?
 - [A] 1947
 - [B] 1950
 - [C] 1948
 - [D] 1967
- 14. What is the process used to certify an organisation of employers as the bargaining agent for a unit of employers?
 - [A] Accreditation
 - [B] Affiliation
 - [C] Award
 - [D] Arbitration
- 15. —— is an ADR process where disputing parties seldom come face to face to settle any disputes. They use the services of a neutral third party.
 - [A] Workers' participation in Management
 - [B] Collective Bargaining
 - [C] Arbitration
 - [D] Conciliation.
- 16. In which country, companies have the policy for lifetime employment?
 - [A] Japan
 - [B] China
 - [C] Germany
 - [D] Korea.

- 17. Which of the following is not a party in 'International Commercial Arbitration' under the Indian Arbitration and Conciliation Act?
 - [A] An individual who is a national of, or habitually resident in any country other than India
 - [B] Government of a foreign country
 - [C] A body corporate which is incorporated in any country other than India
 - [D] A company whose central management and control is in India and has branches operating outside India.
- 18. —— is a process of negotiation between employer and the organised workers, represented by their union, in order to determine the terms and conditions of employment.
 - [A] Conciliation
 - [B] Arbitration
 - [C] Collective Bargaining
 - [D] WPM
- 19. What is the maximum age upto which a person can be appointed or continue as the Presiding Officer of a Labour Court, Tribunal or National Tribunal?
 - [A] 59 years
 - [B] 60 years
 - [C] 62 years
 - [D] 65 years
- 20. Appointment of Welfare Officer in an organisation is compulsory when the number of workers in the organisation is more than—
 - [A] 50
 - [B] 100
 - [C] 500
 - [D] 1000.

SPECIALIZATION PAPERS (GROUP-B: BANKING)

COURSE - 204[B]

INDIAN FINANCIAL SYSTEM

- 1. Which one of the following agencies is a creditor's rating agency?
 - [A] ICRA
 - [B] CARE
 - [C] CRISIL
 - [D] All of the above
- 2. The previous name of State Bank of India was
 - [A] Bank of Bombay
 - [B] Imperial Bank
 - [C] Bank of Hindustan
 - [D] Bank of Bengal
- 3. Shareholders are entitled to-
 - [A] Share the profits
 - [B] Vote
 - [C] Share residually in the company's assets upon liquidation
 - [D] All of the above
- 4. Which of the following is/are development Financial Institution(s) in India?
 - [A] IFCI
 - [B] ICICI
 - [C] IDBI
 - [D] All of the above
- 5. The full form of "FIPB" in the context of foreign capital flow is—
 - [A] Foreign Industry Promotion Board
 - [B] Foreign Investment Promotion Board
 - [C] Foreign Investment Power Board
 - [D] Foreign Industry Protocol Book.

- 6. The security which is a claim on the Government and is a secure financial instrument that guarantees certainty of both capital and interest is called—
 - [A] Gilt-Edged Security
 - [B] Call money
 - [C] Treasury Bills
 - [D] Certificate of deposits
- 7. A long term liability of a Company, Municipality or Government, usually specified by a specific interest rate and for a specific length of time is referred to as a—
 - [A] Coupon
 - [B] Mutual Funds
 - [C] Stocks
 - [D] Bond
- 8. Banks generally borrow funds from which of the following money markets to meet the mandatory Cash Reserve Ratio (CRR) and Statutory Liquidity Ratio (SLR) requirements as stipulated by the Central Bank?
 - [A] Notice Money Market
 - [B] Call Money Market
 - [C] Bill Market
 - [D] Money Market
- 9. When financial markets are described as "efficient", this usually refers to their—
 - [A] Allocation of resources
 - [B] Use of information
 - [C] Reliabilty
 - [D] Cheapness.

10.	Which of the following is a mode of collecting money from the public for a company for the first time? [A] Rights issue [B] Bonus shares	15.	In order to meet expenses relating to maintenance of fixed assets, a company would require ————————————————————————————————————
	[C] Initial Public Offering[D] Follow on offering.	16.	Debentures are issued against a charge on the ——— of the
11.	Exporters and importers of India are required to know "FEMA" Rules. What does letter 'M' denotes in "FEMA"? [A] Money		company [A] Promoters [B] Assets [C] Liabilities [D] Expenses
	[B] Management[C] Micro[D] Mega	17.	Commercial paper is a short- term security issued by ———————————————————————————————————
12.	Foreign Capital enters India under the — [A] Automatic route	0	[B] Commercial Banks[C] National Stock Exchange[D] Large and well-known companies
	[B] Approval route[C] None of the above[D] Either [A] or [B].	18.	Money market securities are of — [A] Short-term [B] Low risks
13.	Which of the following is not a mode of foreign capital inflow in India?	19.	[C] Very liquid [D] All of the above
	[A] NRI deposits[B] FDI[C] FII[D] None of the above.		The purpose of financial markets is to [A] Increase the price of common stocks [B] Lower the yield on bonds
14	Letter of Credit (LOC) is an indirect form of	20.	[C] Allocate savings efficiently [D] Control inflation Derivatives are a machanism to
ŧ:	financing. [A] Fixed capital		hedge— [A] Market risks

[B] Interest rate risks

[D] All of the above.

[C] Exchange rate risks

[B] Working capital

[C] Share capital

[D] All of the above

COURSE - 205-B

FINANCIAL SERVICES

- . 1. Credit Rating refers to
 - [A] Assessment of a borrower's credit quality
 - [B] General purpose evaluation of credit risk of a firm
 - [C] Evaluation of possibilities of capital gain
 - [D] None of the above
 - 2. Which of the following is not an area of rating methodology?
 - [A] Business Analysis
 - [B] ABC Analysis
 - [C] Fundamental Analysis
 - [D] Economic Analysis
 - **3.** Which of the following CRA's primarily focuses on Micro Small and Medium Enterprises?
 - [A] CRISIL
 - [B] ICRA
 - [C] SMERA
 - D CARE
 - 4. Which of the following is not a pre issue obligation for a merchant banker?
 - [A] Appointment of underwriter
 - [B] Submitting an undertaking
 - [C] Discounting of shares
 - [D] Entering into an agreement with depositories
 - 5. Which of the following is not true?
 - [A] Frequenting revision of grading by CRA's create confusion among investors
 - [B] A CRA shall not provide advisory services regarding designs of structured financial instruments
 - [C] CRAs shall not assess financial instruments of their promoter having more than 20% stake in them
 - [D] Both [A] & [C].

- **6.** Which of the following is not a route of Portfolio investment?
 - [A] Foreign Institutional Investors
 - [B] Foreign Direct Investment
 - [C] Global Depository Receipts
 - [D] Foreign Currency Convertible Bonds
- 7. Which of the following is true?
 - [A] Foreign Capital inflow does not lead to improve resource allocation
 - [B] FDI shifts the burden of risk of an investment from domestic to foreign investor
 - [C] Foreign capital inflow enables a country to increase imports and decrease exports
 - [D] Foreign capital always tends to flow to low profit areas

8. Statements

- (a) Quant funds use a quantitative approach to invest in stock markets based on computer generated model
- (b) Quant funds are managed between activity managed debt fund and passively managed debt fund
- [A] Statement (a) is correct
- [B] Statement (b) is correct
- [C] Both the statements are correct
- [D] None of the statements are correct
- 9. Arrange the sequence from first to last
 - [A] Seed capital-Bridge capital-Start up
 - [B] Bridge capital-Start up-Seed capital
 - [C] Start up-Seed capital-Bridge Capital
 - [D] Seed capital-Start up-Bridge capital

- 10. FEMA was passed in the year-
 - |A| 1973
 - |B| 1999
 - [C] 1981
 - [D] 1992
 - 11. Which of the following is false?
 - [A] Venture capital firms are different from traditional lender bankers
 - [B] Venture capital firms participate in the management of the assisted company
 - [C] Venture capital firms are same as ordinary stock market investors
 - [D] Both [B] and [C]
 - **12.** Venture capital funds cannot be invested in—
 - [A] A company providing financial services
 - [B] A financially weak company
 - [C] A Private Ltd. company
 - [D] A government undertaking.
 - 13. Which of the following do not involve in venture capital financing?
 - [A] CRISIL
 - [B] IDBI
 - [C] ICICI
 - [D] Infrastructure leasing and financial services Ltd.
 - 14. The additional finance provided by venture capital firms to overcome fledging stage is called—
 - [A] Second round financing
 - [B] First round financing
 - [C] Seed capital
 - [D] None of these

- 15. Which of the following is a feature of Venture capital finance?
 - [A] Safety in dealings
 - [B] Short-term financing
 - [C] Equity participation
 - [D] Non financial investment
- 16. In a leasing arrangement, a lessor is
 - [A] One who gets the right to use the asset/equipment
 - [B] One who receives lease rent periodically
 - [C] One who pays the consideration
 - [D] None of the above
- 17. Which of the following is not a financial lease?
 - [A] Direct leasing
 - [B] Sale & lease back
 - [C] Operating lease
 - [D] Straight lease
- **18.** In relation to operating lease, which of the following is not true?
 - [A] The lessee has not taken on the risk and reward incidental to ownership
 - [B] The leased item is not shown as an asset in the lessee's financial statement
 - [C] The lease payments are recognized as expenses in the lessee's financial statement
 - [D] The leased item is not shown as an asset in the lessor's financial statement
- 19. Which of the following is not a way of terminating a lease—
 - [A] Abatement
 - [B] Surrender
 - [C] Expiry
 - [D] Merger
- 20. Which of the following types of lease arrangement involves a third party?
 - [A] Sale & lease back
 - [B] Leveraged lease
 - [C] Operating lease
 - [D] Straight lease